



adelaide symphony orchestra

DEVELOPMENT TEAM - JOB OPPORTUNITY

With an enviable international reputation for world class performances and a vital role at the heart of the South Australian community, the Adelaide Symphony Orchestra (ASO) is one of the nation's most exciting performing arts organisations.

Reporting to the Senior Manager, Development this position will play a pivotal role in cultivating relationships with new donors while also strengthening the ASO's revenue base through the continued development of key partnership and fundraising initiatives, actively leading research on prospective partners and taking a leading role in the negotiation of new collaborations.

Working collaboratively across the organisation, this role acts as a conduit providing information and guidance to the Development Team to assist in tailoring the annual giving and fundraising campaigns and events while also working with Events and Marketing to help coordinate corporate partner and donor events and communications.

Applications are encouraged from well-rounded candidates with experience in fundraising, philanthropy, communications, PR, marketing, account management, premium sales or a related discipline and the presence and professionalism to perform in this key stakeholder interface role. A genuine affinity with the arts is important as is the drive, focus, passion, diplomacy and supreme interpersonal skills necessary to achieve positive outcomes for both the organisation and its supporters.

This is a rare opportunity to join Adelaide's largest performing arts company and make a significant contribution to both the organisation and to the cultural heart of the State.

Please visit henderconsulting.com.au to apply and for a job and person specification. For further information on the Adelaide Symphony Orchestra, please visit aso.com.au

Applications should be addressed to Andrew Reed. For a confidential discussion, please call Andrew or Christian Gaszner on (08) 8100 8827.